

**Proposed role in the project:** Transport Planner/ Economist

1. **Family name:** Goetz
2. **First names:** Dr. Franz Josef
3. **Date of birth:** 22 August 1947
4. **Nationality:** German (by birth); second nationality Italian
5. **Civil status:** Married
6. **Education:**

Institution (Date from - Date to)	Degree(s) or Diploma(s) obtained:
European Commission Delegation, Kiev Ukraine [Jan.-Feb. 2005]	Training course on Design and Management of EC Support to Transport Sector Programmes,
Institute for Transport Science and Public Economy, Ludwig-Maximilians University, Munich, Germany; 1974 - 1978	Ph.D. in Economics; main research subjects: Transport Policy & Planning; Regional Development; Public (Transport) Enterprises; German State Budgeting System
University of Trieste, Italy; 1974	Course on European Transport Integration & Policy
Ludwig-Maximilians University, Munich, Germany; 1969 - 1973	M.Sc. in Business Administration; main subjects: Economics; Law; Marketing; Transport Policy; Public (Transport) Enterprise Management and Organisation
Military Service Artillery; 1967 - 1969	Officer of the Reserve, Germany

7. **Language skills:** Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing
German	Mother tongue		
English	1	1	1
French	1	2	2
Italian	2	1	2
Russian	4	4	5

8. **Membership of professional bodies:** Schmalenbach Gesellschaft (1974 – 1982)

9. **Other skills:** Computer literacy, managerial skills, publication work, networking

10. **Present position:** Independent Consultant based in Italy; Coordinator of STEPPinternational

## 11. Key qualifications:

- 30 years experience in transport policy & strategic sector development, **project management, national masterplan studies (railways, ports, roads), Preparation of bankable projects; EU Transport Sector Planning/ Programming; BOT /PPP project promotion**, liaison with ministries & investors, transport agencies and IFI's.
- Thereof, over **13 years Project Manager/ Team Leader** of transport projects, incl. 5 years as **Project Manager Transport/ Reg. Development at the EC Delegation Kiev/Ukraine**, and 2 years as **Rapporteur of International OECD Expert Groups on Transport Safety and Dangerous Goods Transport** in Paris/France.
- **Strong background in EU Enlargement, Neighbourhood Policy & Transport Acquis, International Transport Law (all modes); sustainable transport development, incl. environmental sustainability**
- **1992-1998 Managing Director of STEP Srl. AGENT FOR CHINA: Organisation Investment Symposiums China-Italy for PPP promotion in transport & SME**
- **Long-standing work on Pan-European Corridor Development/TINA Advisory services on EU applications** (Croatia: Preparation for IPA funding) **and adoption of EU Transport Acquis** (Malta,2000; Ukraine 2001-2006; TRACECA countries);

## 12. Professional experience

Date from - Date to	Location	Company	Position	Description
ongoing (	South-East Asia	STEPPinternational	Economic Advisor Coordinator	Business opportunity analysis South-East Asia / Turkey, Thailand, Burma (Myanmar)
10.2011 – 12.2011	Sierra Leone	GIZ – Deutsche Gesellschaft f. Int. Zusammenarbeit andrea.rakers@giz.de	Senior Transport Expert; Decentralization Expert	EDF Technical Assistance to SLRA. EuropeAid/128038/D/SER/SL Devolution of feeder road maintenance to local governments. Assistance to SLRA Roads Authority concerning the organisation and implementation of the devolution process in the rural feeder roads sector. Europeaid/128038/D/SER/SL
05.-08.2010	Sierra Leone	Euronet Consulting <a href="mailto:businessdevelopment@euronetconsulting.com">businessdevelopment@euronetconsulting.com</a>	Team Leader	Preparation of a national rural/feeder roads policy; EuropeAid/127054/C/SER/multi- The project was to develop policies for road rehabilitation/maintenance programming, road maintenance finance, Road Fund management, safety management; maintenance contract management; maintenance work methods. The Consultant's recommendations became official policy with the launch of <i>National Rural Feeder Roads Policy Paper</i> in 2011 by Ministry of Works, Housing and Infrastructure.
03.2008-07.2008	Eritrea	SAFEGE/Comito Asscates mc@comitoassociati.com	Team Leader	Pre-feasibility study of the regional dimension of the transport sector in Eritrea – EU-ROPEAID/119860/C/SV/multi Lot 2., focused on the study of regional transport links between Eritrea, Djibouti and Sudan; project resulted non-bankable.
05.2007 – 01.2008	Central Asia	Gopa/Trademco - Bernd.Brunnengraeber@gopa.de	Team Leader phase one	Regional project - Development of Coordinated National Transport Policies, Republic of Kazakhstan, Republic of Tajikistan, Kyrgyz Republic, Republic of Uzbekistan, Republic of Turkmenistan. Project focused on legal harmonisation road market, logistics needs assessment and PPP promotion, Training of counterpart organisation.
10.-11. 2006/02.2007	Croatia	Studiare Sviluppo srl, Italy - macuccio@studiaresviluppo.it	Senior Transport Expert; advisor Ministry Transport	Preparation for IPA Funding from the European Commission of Operational Programme for Transport, 2007-09.) focused on rail /river/ports infrastructure development & legal approximation to and implementation of EU Transport Directives
07.-09. 2006/ part-time	Afghanistan	Italian Justice Project Office Amb. Brunetti (jolanda.brunetti@gmail.com)	Senior Communication Advisor	Preparation of Project Communication Strategy and materials. Field visits to regional justice institutions. Financed by: Italian Cooperation
01.2001 –	Ukraine	EC European	Staff Member: Chief	Responsible for PHARE/ TACIS project development and project cycle management, transport policy dia-

04.2006		Commission Delegation Kiev-Hele- ne.Chraye@ec.europa.eu	Economist/ Project Manager Transport/Reg. Development	logue, liaison with IFIs and local authorities. Speaker at Int. Transport Conferences; Participation in Pan-European Corridors III and V, TRACECA and Black Sea PETRA Steering Committees; publication work. Special focus: launching calls for tenders; monitoring contractual obligations; dispute settlement; Implementation of EU Neighbourhood Policy and Action Plan; Integration of Ukraine in TEN transport and approximation to EU Acquis; Coordination of COTIF Railway Conference, 2003; preparation of Ukraine NAP 2002-05 transport; development TOR for Ukraine Transport Sector Programme (Euro 8 million); coordination TOR preparation for twinning projects (roads & aviation safety) for Ministry of Transport and Aviation Safety Authority. PPP promotion in transport.
01. – 09.2000	Estonia	GOPA	Team Leader	ISPA Feasibility Study for the South-East Railway Border Station; preparation of bankable project study Tallin. Financing Agency: EU (interlinked with Poland study)
02. 2000 - 11.2000	Poland	GOPA	Team Leader	ISPA Feasibility Study for the Upgrading and Modernisation of the Railway Link Warsaw-Bialystok as Part of the Pan-European Transport Corridor I, incl. Transport Ministry re-organisation. ; preparation of bankable project study Financing Agency: EU (inter-linked with Estonia Project)
07.2000 (two weeks)	Malta	Id & strategies, France	Director Transport id & strategies	Advisor to the Ministry of Transport regarding adoption of EU Transport Acquis (Roads); Speaker at National Conference on Transport „Moving 2000“. Financed by the Government of Malta
09.1999.	Uzbekistan	Id & strategies, France	Director Transport id & strategies	IRF Silk Road Rehabilitation Conference, Tashkent Speaker for ID & Strategies on „Economic benefits through transit facilitation and up-grading of main road segments“. Financing Agency: International Road Federation
03-05.1999	Jordan	German Railway Consulting GmbH	Senior Transport Economist	Rail Feasibility Study: Amman –New Zarqa Light Rail System; study was commissioned by private investor for BOT project; ; preparation of bankable financial project study
04./05.1999	Uganda, Burundi	World Food Programme (WFP)	Team Leader	Evaluation (ex-post) of WFP Strategic Trucking Fleet Operations in the Great Lakes Region 1999. Review of operational and technical truck fleet effectiveness. Financing Agency: WFP
01. - 12.1998	Saudi Arabia	United Nations, New York	Project Manager, Advisor to Deputy Minister of Transport	UN Transport Development Project, Phase III. Riyadh- Project Coordinator for United Nations Org. Project budget: USD 3.5 million.
04.1997	Uzbekistan	UNDP/UNIDO	Team Leader	Silk Road Revival: Development of Programme for Free Dry Port Promotion. Tashkent, 1997. Financing agency: UNDP/UNIDO. Speaker at the UNDP supported International Conference for the rehabilitation of the Kashgar-Tashkent transport corridor on: „Infrastructure Development and Private Finance“. Tashkent
09.1995 – 07.1996	Jordan, Israel	GOPA.	Team Leader	Regional Goods Transport and Trade Facilitation Study, Tel Aviv, Amman, Development of trade and transport relevant policy recommendations in the context of the new regional peace accord, including privatisation issues. Institutional & technical assessment of goods transport sector (road, rail, ports). Financing agency: JICA/The World Bank.
04/05.1995	Tchad	GOPA	Advisor to the Ministry of Public Works	Establishment of a Project Planning and Evaluation System as part of the „Second Project Sectoriel des Transports (PST2)“. N'Djamena, – Financing agency: The World Bank.
06./07.1995	Rwanda, Tanzania, Uganda	Overseas Development Institute, UK	Senior Logistics Expert	Evaluation (ex post) of UN Emergency Food Operations/ Logistics (Ocean shipping, road , rail). Financing: Multi-donor evaluation of emergency assistance.
01.-12.1994	Pakistan	EC Delegation Islamabad	Economic Advisor to the Head of EC Delegation	General economic advisory services to the Head of Delegation. Special tasks: Promotion of European Business Information Centre Karachi; Organisation of Single European Market Workshops; economic reporting.
10.-12.1993	SADC Countries	WFP	Senior Logistics Expert	Evaluation of Emergency Food Aid channelled through WFP Programme during the drought. (EMOP 5052-60). 1993. Altogether, the total costs of WFP food aid delivered amounted to USD 256 million. Financing agency: WFP.
05.-08.1993	Senegal	GOPA	Team Leader	Evaluation (ex-post) Mission „Evaluation des financements FED dans le Secteur Transports“, concerning four road rehabilitation projects and the EU assisted structural adjustment and privatisation programme PAST. Dakar, Financing agency: FED.
12.1992-02.1993	Kenya	Sotecni, Italy.	Team Leader	Feasibility Study of Isiolo -Moyale Road, 1992/93. ; preparation of bankable project study ; Financing Agency: EU.
11.1992	China	STEP International Consultants srl, Rome /Italy	General Manager	Organisation of „Sino-Italian Transport Management and Business Promotion Symposium“. Trieste, Rome, November 1992, in cooperation with the Port and University of Trieste. Participation of a Chinese Delegation headed by the Vice Minister MOC, China. Mrs. Zheng Guangdi
1992-1996	China, Italy, Tajikistan	STEP International Consultants srl, Rome /Italy	General Manager	Promotion of business cooperation projects, especially also PPPs in transport and infrastructure and SME; Negotiation with Investors; preparation of project papers

1991/1992	Italy	Sotecni srl	Senior Economist	Advisor to the State Group IRI-ITALSTAT. Rome. Asia business promotion for transport consultancy services
09.1991	Beijing, Xian, China	Chinese Government	Senior Transport Expert	Lectures and Training on European Transport Policy
03./04.1991	Indonesia	DHV Consultants.	Team Leader	Feasibility Study: Evaluation of Bandung Area Traffic Control System. preparation of bankable project study The project was to assess the feasibility of an improved traffic control system for the city of Bandung. Financing agency: MoFA, The Netherlands.
11./12.1990	Ethiopia	WFP	Senior Logistics Expert	WFP-World Food Programme - Evaluation (ex-post) of WFP Food Management and Logistics. Review cum Appraisal Mission Project No. 2488.
04.-09.1990	Philippines	Sauti srl, Italy	Team Leader; WB Coordinating Consultant	Feasibility Study : Arterial Roads Study, Manila, incl.preparation of a World Bank sector loan and First Year Investment Programme. Total road length subjected to socio-economic screening: 13 650 km. The proposed improvement programme was fully accepted by the Bank and loan negotiations were completed in October 1991( under the WB Assisted Highway Management Project 1992).
05.1989 – 02.1990	Senegal	Louis Berger International, France.	Team Leader	Senegal Transport Masterplan: River Transport Study. Dakar. Investigation in commercial navigation possibilities and feasibility study. Financing agency: African Development Bank.
11.1987 – 01.1988	Sudan	DHV, The Netherlands.	Team Leader	Feasibility Study :Sudan Railways Corporation Rehabilitation and Revival Plan. Khartoum. Railway improvement (feasibility) study. Financing agency: EDF (between two OECD contracts)
12.1986 – 01.1989	France	OECD	Project manager Intern. Expert Groups	Full-time A4 Position in OECD Road Research Programme. Paris. Management of 3 International Working Groups on Dangerous Goods Transport; Road Safety; Road Engineering/Maintenance Manual ( reports published)
07-09.1986	Burma	GOPA	Team Leader	Fertilizer Sector – Present and Future Demand, Supply and Transportation. Rangoon, Mandalay. Financing agencies: GTZ; KfW.
04.-07.1986	Cameroon	Louis Berger International, France.	Team Leader	Feasibility Study : River Transport Study, assessment navigability, waterway and ports improvement costs. Financing Agency: ADB
09. – 12.1986	Laos	Sauti srl. Italy	Team Leader	Second Road Improvement Project. Vientiane. Feasibility Study. ; preparation of bankable project study ;Financing agency: Asian Development Bank.
01./04.1985	Burma	GOPA	Team Leader	Edible Oil Mill Study, Rangoon, Katha, Feasibility Study. ; preparation of bankable project study Financing agency: KfW. Project value: DM 20 million.
04.1981 – 02.1984	Burma	GOPA	<i>Deputy Team Leader</i>	Myanmar: Masterplan Study on Fertilizer Distribution and Marketing (duration: 3,5 years). Financing agencies: KfW and GTZ.
1980/1981	Zambia	GOPA	Team Leader (GOPA perm. staff member)	Freight Transport Study, Lusaka, concerning the development of a market-oriented business policy for a parastatal trucking company (CHL, 350 trucks). Financing agency: GTZ. 3 months
1980	Kenya	GOPA	GOPA staff member	Feasibility Study Dandora Industrial Estates 1980. ; preparation of bankable project study Financing agency: KfW.
1979/1980	Germany	GOPA	GOPA staff member	Collaboration on Monrovia Port feasibility study; preparation of bankable project study
1974-1978	Germany	Institute for Transport Science & Public Economy	Assistant Professor	Assistant of Prof. Dr. Karl Oettle; research and publication work on transport policy and planning, regional policy, theory of public enterprises

### 13. Other relevant information (Selected publications; a complete list of publications is available upon request)

- East-West Corridor Development – Moving from Policy Statements to Economic Reasoning. Intervention at the Fourth International Conference on “The Black Sea Area Transport Network Formation” held on 7-8 June 2005 in Ukraine/Odessa. Published in: Inter Trans Port, Official Catalogue of International Exhibition on Port Complex and International Shipping”, Odessa, 2005.
- Pan-European Transport Corridors and Areas: time for re-setting the stage. Speech delivered at the Third International Conference on “The Black Sea Area Transport Network Formation” held on 9-11 June 2004 in Ukraine/Odessa. Published in: Inter Trans Port, Official Catalogue of International Exhibition on Port Complex and International Shipping”, Odessa, 2004.
- Intermodality is the Future of the Black Sea Area. In: Black Sea Trans International Journal, No.4 Nov./Dec. 2003
- Corridor and Black Sea PETra Development – Impacts of EU Enlargement. Speech delivered at the Seventh Steering Committee Meeting of Black Sea PETra on 11-12 November 2003 in Odessa.
- Black Sea Network: Towards the Enlarged European World. (Abstract) Contribution to the 2<sup>nd</sup> International Conference on “The Black Sea Area Transport Network Formation” held on 11-13 July 2003 in Odessa. Published in: Inter Trans Port, Official Catalogue of International Exhibition on Port Complex and International Shipping”, Odessa, 2003.
- Black Sea Transport – the European view. In: Black Sea Trans International Journal, July –September 2/ 2002.
- Pieces of a big Puzzle. Commented extracts from paper presented at Odessa International Conference on “The Black Sea Area Transport Network Formation”, in: Eastern Economist - Special Transport Report, Ukraine's First Business and Investment Weekly, July 1-7, 2002, Supplement 25.
- Transport Integration and Network Consolidation with Europe as a Partner. Paper presented at Odessa International Conference on “The Black Sea Area Transport Network Formation”, June 13<sup>th</sup>-14<sup>th</sup>, Odessa, 2002. (Abstract published in “Inter Trans Port, Official Catalogue of International Exhibition on Port Complex and International Shipping”, Odessa, 2002.)

- Economic Benefits through Transit Facilitation and Upgrading of Main Road Segments. Paper presented on the occasion of the Second IRF Silk Road Rehabilitation Conference in Tashkent, Uzbekistan on 20<sup>th</sup>-22<sup>nd</sup> September, 1999.
- Transporting Dangerous Goods by Road. OECD Publication. 1988. Co-authored by a International Scientific Expert Group, DIRR No.120522 (in English and French language).
- Improving Road Transport and Safety in Developing Countries. In: OECD Observer, No.150, February/March 1988, (co-authored; in English and French language).